

# CRE

Open Clouds for Research Environments



## OCRE Cloud tender

#### **General Information**

- Published April 15 2020 Open European Procedure. Following Dutch public procurement regulations (AW12)
- GÉANT is the Central Purchasing Body on behalf of all listed entities
- Divided in 40 Lot's -> 1 country = 1 lot
- Tender and all documents accessible via GÉANT eProcurement portal www.supply2.geant.org (Negometrix)
- All links also available via OCRE project site: www.ocre-project.eu

## **Objective**

- Stimulate the use of Cloud Services, especially in countries where usage is still limited
- Offer all eligible participants across Europe easy access to a variety of state of the art Cloud services via reliable and professional service providers against T&C's fitting the R&E Community.
- Offer users local support (e.g. consultancy, engineering, project management, invoicing) in all 40 countries.
- Eliminate administrative and bureaucratic procedures as much as possible
- Offer both SME's and Global Suppliers equal opportunities to provide services to the R&E Community



### **40 Lots -> 1 Framework per platform**

**Example: Lot 100 - Westeros** 

OiP's - Platforms





Own IT



**Westeros**Telecom

#### 13 bids received

2 bids received. both bids from SmArtCloud resellers

3 bids received: 1 bid from AFC and 2 from AFC resellers

1 bid received: 1 bid from Own IT reseller

6 bids received: all bids from ITVision resellers

1 bid received: 1 bid from (OiP) WesterosTelecom

#### **Evaluation**

Between 2 SmArtCloud resellers

Between (OiP) AFC and 2 AFC resellers

No further evaluation needed. Framework awarded to Own IT reseller\*

Between 6 ITVision resellers.

No further evaluation\*

\* Minimum criteria and thresholds will be verified

#### **Contract award**

To first ranked reseller

To first ranked company

To OwnIT reseller

To first ranked reseller

To OiP

WesterosTelecom



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#### Further...

- Framework agreements are made available to eligible universities, institutes and other affiliated organizations (users) for their applicable Lot.
- Competition between Platforms is at the level of users. Users can award call-off contracts using Direct awards, Desktop Mini Competition or Full Mini Competition. Depending on Service Catalogue.
- Local Discount Percentage / Discount percentage.

#### **Procedure**

- Deadline for submitting questions = May 20st
- Only use eProcurement portal to submit questions
- All questions and answers published by GÉANT on May 22nd
- Deadline for submitting proposal = June 2 (12:00 CET) Too late? No participation
- Evaluation in waives. Starts in June, last Frameworks awarded in October.
- Frameworks active on January 1<sup>st</sup> 2021