

# Delivery path

OCRE uses the 2014/24/EU procurement directive.  
Enables procurement with a group of entities.  
Cross-border. Centralised Purchasing Body.

## **Demand aggregation in tender groups: sign-up by September 12**

National Research and Education Networks (country specific)

Research groups (domain specific)

By registering there is no formal commitment for institutions to purchase services. It is an expression of interest.

## **Launch tender in October**

Separate tender tracks, to address market needs (input received)

1: Cloud: Suppliers respond (send in bid) by a fixed date. Results in framework agreements.

2: Earth Observation: an approach enabling suppliers to sign-up throughout the lifespan of the system

# Efficient delivery

GÉANT cloud delivery ecosystem:  
reach 10,000 institutions across Europe.



## Tender: inclusion and aggregated demand



Research institutions  
can establish buyer groups: buy  
together, via a lead buyer



NRENs will register their member  
institutions in the tender,  
can buy in bulk



Individual research and education  
institutions can buy resources



CERN  
EMBL  
EUROfusion  
ESA  
ESO  
ESRF  
European XFEL  
ILL

## Consumption route 1 institutions / buyer groups buy with their own money

Institutions and buyer groups identified in the tender are eligible to use these framework agreements.

Can buy resources, via call-off agreements:

1, Through a *Direct Award*: use contracts as is or

2, via a *Mini-Competition* procedure, to ask additional questions (add additional requirements)

Call-off agreements and payments are between institution / lead-buyer and supplier

OCRE is not involved in this money flow

## Consumption route 2

### **Research community benefits from EC cloud adoption fund available through OCRE**

EC adoption funds available via OCRE:

- 4,75 million EURO for cloud
- 4,75 million euro for Earth Observation

Made available in different tracks,  
for different user types:  
researchers, institutions, buyer groups

through different batches of funding,  
which are made available at different points in time

## CONSUMPTION ROUTE 2

### **First adoption funds available - From September 2019**

To kickstart adoption, raise awareness and stimulate tender participation

**200,000 euro in vouchers, for individual researchers**, through Eurodoc (The European Council for Doctoral Candidates and Junior Researchers), the Marie Curie Association (a global network of researchers) and the EOSC-hub project.

Vouchers between 1000 and 5000 euro in cloud credits. Spend on IaaS offerings from selected suppliers in the GÉANT IaaS framework. Available from August onwards.

### **150,000 euro in vouchers, for institutions**

who participate in the OCRE and indicate their interest before September 12 through a web form.

30 vouchers of 5000 euro in cloud credits available. For research use. To spend on IaaS offerings from selected suppliers in the GÉANT IaaS framework. Institutions are required to provide feedback on usage. OCRE will randomly select 30 different institutions who will receive vouchers, if oversubscribed.

## CONSUMPTION ROUTE 2

### **First adoption funds available - From September 2019**

To kickstart adoption, raise awareness and stimulate tender participation

2.25 million euro available in adoption funds, for buyer groups for co-funding consumption.

50% co-funding from OCRE

To spend in 2020, on suppliers selected in the OCRE tender

# How to participate?

- Via your NREN
- By creating or participating in a tender buyer group
- By signing up individually

Via the OCRE website

Sign up forms for tender participation and adoption funds will become available later this week.

Register before September 12



